

Working with a good recruiter should result in hiring the best person for your position, not the 'best person looking' for a new position. We partner with companies that need to hire talented people to help their business grow and become more profitable.

The Pursell Group LLC is a premier executive search and recruitment firm working throughout the United States and Canada. Our mission is simple-helping our clients and candidates achieve their goals by building long-term relationships based on trust, professionalism and results. We pride ourselves in matching the best talent with the finest companies. We assist organizations of all sizes by locating and hiring top talent for critical hiring needs. Our goal is to place the very best candidates and not only the best candidates who are 'looking' for a new position. We find hidden candidates who are not in the job market but are ready to make a strategic move for the right opportunity. These are the individuals who have to be 'hunted' because they are not reading job advertisements. In addition we help professionals find career-enhancement opportunities when the time is right to expand their experience and further their careers.

Our clients include Fortune 500 companies, midsize and startup organizations'; both for profit and not-for-profit.

We handle C-level placements, executive level placements and mid-level management placements. Examples of job functions where we place include: sales, marketing, business development, product development, research and development, regulatory affairs, scientists and medical professionals.

Examples of placements include:

**President
General Manager
Chief Commercial Officer
Chief Scientific Officer
Chief Medical Officer
Head of Research and Development
Head of Regulatory Affairs
Vice President of Sales
Vice President of Marketing
Vice President of Products
Chief of Staff
Commercial Director, US Operations
Associate Director of Vaccine Design Group
Sr. Director of Business Development
Director of Technical Services
Director of Product Development
Director of Safety and Efficacy
Director of Genetics
Medical Director
Director of Marketing
Director of Sales
Marketing Manager
Regional Sales Manager
Sales Representative
Product Development Manager
Product Manager
Brand Manager
Senior Principle Scientist
Medical Liaison
Director of Asset Integrity
Development Director for Non-Profit Organization
Executive Director of Non-Profit Organization**

Contact Us:

The Pursell Group LLC is a premier executive search and recruitment firm working throughout the United States and Canada. We partner with client companies of all sizes, from Fortune 500 companies, to midsize to small start-up organizations, to help them locate and hire the best talent for their specific needs. Whether you need to hire one person or a team of people, or are looking to make your next career move, no one can help you achieve your goals faster and more effectively than The Pursell Group LLC.

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Executive Search & Recruiting



 **The PURSELL Group LLC**
Executive Search

thepursellgroup.com

EMPLOYERS



How we can help your business grow and become more profitable

We help companies of all sizes throughout the United States and Canada locate and hire the best candidates for their specific needs. We have a proven track record and can quickly and effectively locate qualified talent for your critical job openings. Our mission is to help companies acquire top talent, which helps them increase their bottom line on a global basis while helping professionals attain career enhancing opportunities that allow them to achieve the quality of life they seek.

A recruiter can benefit you by landing top talent in your organization because the best people aren't looking for a job — they are already working. These are typically the proven performers who are in the top five or ten percent of their profession. They don't typically read the "help wanted" ads, they don't keep their resumes circulating, and they don't visit employment agencies. Identifying and approaching these hidden prospects is not an easy task, but that is what trained recruiters do every day.

A recruiter can also preserve your anonymity when it is critical to do so. Employers should spend their time on what they do best which is running and managing their business. Leave the recruiting to professionals who are experts in the search process.

CANDIDATES



Why use The Pursell Group? Important information for job seekers

It is a good idea to send your resume to The Pursell Group. You don't have to be actively looking for a new position, however, like most people, you could benefit from being made aware of opportunities that could be better than your current situation or that allow you to advance further in your career. Once you send your resume to us, we will contact you if we have a suitable opportunity that fits your qualifications and career goals. We may at some point have the ideal opportunity for you, whether it is next week or next year.

Making a career change is a personal issue that affects your whole life. If we believe we can help you, we spend time getting to know you, your needs and your career objectives. As you develop a relationship with a recruiter, you will have confidence in his or her ability to represent you to potential employers.

The Pursell Group is not a job board but a full service executive search and recruitment firm, so your resume will only be viewed by professional recruiters who understand the importance of confidentiality when making a career move. There is no cost to candidates to use our services. Our fees are paid by the employer.

CAREER OPPORTUNITIES



We place professionals throughout the United States and Canada as well as in select international assignments, utilizing our global network and experience.

We are experienced in the following areas:

Placements:

- C-Level Executives
- Executives and Management
- Marketing Professionals
- Sales Management and Field Sales
- Research and Development
- Product Development
- Drug Discovery
- Regulatory Affairs Professionals
- Medical Professionals
- Professional Services

Experienced in:

- For Profit
- Not for Profit
- Fortune 500 Companies
- Small Start up Companies
- Mid Size Organizations

thepursellgroup.com